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**NATURAL
ESSENTIAL OILS
MARKET SITUATION**

Early of August 2019

Products in this report

Eucalyptus Globulus Oil
Chinese Geranium Oil
Litsea Cubeba Oil
Ginger Oil FCC
Natural Garlic Oil
Cassia Oil
Star Anise Oil
Roman Chamomile Oil
Lavender Oil China
Natural Wintergreen Oil

ANGELICA ROOT OIL
WE DO BETTER





Fragrant Aromas passionate and focus on production our China's high quality Cassia Oil and available for the following isolates:

100% Natural Benzaldehyde,
100% Natural Cinnamaldehyde,
100% Natural Cinnamyl Acetate,
100% Natural Coumarin,
100% Natural O-Methoxy Cinnamaldehyde

Yearly Crop Season for Litsea Cubeba Oil

It's beginning season for harvest the litsea cubeba berries and distillation the litsea cubeba oil, the production time is very short for the Citral is unstable and very easy volatile, often within two days need process all collected fresh berries, the total production period of litsea cubeba oil will be finished at the early of August. Clients who have demands advise closely follow up and fix the price and quantity at the earliest time.





EUCALYPTUS OIL & EUCALYPTOL

Influenced by recently weak demands and also many clients still in wait and see position, the current Eucalyptus Globulus Oil price was on a very lower side compared in the past months but the price is very stable and mainly sold by old stocks.

Crude oil purchasing price maintain at RMB 96-98/KG(not including 13% VAT and packaging costs), farmers in those several weeks busying other farming, some of farmers still have old oil stocks, but they want to wait the crude oil price increase again, there will be no new oil into the market until Oct when new crops began.

On the other hand, our China's other Eucalyptus species, like Eucalyptus Oil ex Camphor, the price was decrease, for some production factories want use lower price to let clients that used Globulus oil to replace and dominate the market share.

The true market in China for Eucalyptus recently is: Eucalyptus oil price was decreasing, but for the price of Eucalyptus Globulus Oil it's not, opposite, it have many opportunities to rebounding and increasing if markets demand active in the next few weeks.

CHINESE GERANIUM OIL

It's still the crop season, but recently the main production area in Dali have a lot of rains, and it's very difficult to harvest the geranium plants and distillation the oil, also the raining days greatly influence the oil ratio out and increasing the production costs.

In those two weeks, the Geranium crude oil price began rebounding and up-forwarding, collect price for crude oil from RMB 950/kg increased to today's RMB 990/KG, and based on the weather condition and farmers side, the crude oil price have further up-forwarding trend.





LITSEA CUBEBA OIL&CITRAL

From this week, we are processing the litsea cubeba oil, for the reason of this year's sufficient rains, the fruit berries growth very well, but for lack of enough sunshine, this year's oil ratio is too low and the oil quality also not good (last year, 1 Ton fresh litsea cubeba berries we can distill about 25KG crude oil and the oil content was about 70-75%, but this year average 1 Ton fresh fruit only get about 10-15kgs, and oil purity is about 65-68%). Although the current collect price for fresh fruit is RMB 2.2-2.5/KG, and much lower than last year (we purchased lowest price with RMB 4/kg in 2018), while from the oil ratio and quality further processing costs, this year's production costs is almost the same or even higher than last year.

Considering another 7-10 days the whole production of Litsea Cubeba oil will be finished and in the next few days whether the fruit price will be increasing or not still unpredictable, we are fear the situation could be similar with last year, after finished the crops the market price was increasing very quickly, we advise clients who have demand can fix the contract at the earliest time.

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CHINESE GINGER OIL FCC

In those weeks, although the market demand was slow and week, the Ginger oil FCC grade price is continuing increasing by small steps for the reason of very shortage of dried ginger root material supply and also the consistence up-forwarding price of this year's Ginger.

From last year's plants of new Ginger area, this year's Ginger production will be decreased and in the next half of 2019, the ginger root price will be on a very higher side, and also the Ginger Oil price have further room for increasing.

We advise clients can come to inquiry and cover at the current good time.





GARLIC OIL NATURAL

Influenced by recently Garlic material price further increasing and also high-pressure of our Chinese government's environment protection policy, in those weeks, the 100% pure natural garlic oil price follow up the steps and continuing up-forwarding. Few factories production now for the increasing costs and recently weak market demands.

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STAR ANISE OIL/ANETHOL

Star Anise Oil price recently begin stable for the market demand decreased, and the stocks in all the main production area was less and less, there is still no any fruit oil into the market for the increasing fruit price reason and very high production costs for distill the fruit oil.

There is few companies can delivery above 5 tons Star anise oil immediately, but considering it's already passed all the production crop season of fruit and leaves oil, new materials have to be available after Nov, we think the price for star anise oil and natural Anethol should be have further increasing trend if the market in the next few month begin active.



CASSIA OIL

Spring crop season was over

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CASSIA OIL

For the influence of supply and demand, our China's Cassia oil price maintain stable. The current cassia oil price almost the lowest level compared with past years, and also very very close to the total production costs.

Also this Spring crop season cassia oil total production in China was decreased a lot, no matter what the demand situation change in the next half of this year, our China's cassia oil price seems have no any improvement space and price only can consistence increasing according to the market demands.

For clients have demand it's now the best time for covering.

ROMAN CHAMOMILE OIL

Our China's crop season for Roman Chamomile oil was ended at the middle of this month, and this year's harvest was good, estimated to be increased about 10-15% for the total production.

But this year's labor costs for collect Chamomile flowers increased a lot, even increased the production, the market price still maintain a reasonable level.

Considering the large consumes of this oil in the Cosmetics industry, and also this product is a small products in China F&F industry, the good quality of roman chamomile oil still in tight supply.

We think the current price is relative low and clients can considering now.





LAVENDER OIL

It's near the end crops of our Chinese Lavender oil, from the current production, this year's total production will be increase about 30%-35%, and the moment crude oil distillation cost at above 500 RMB/KG.

Considering some areas also have Lavendin flowers and also some companies intentionally blend the Lavender oil with Lavendin oil to lower the price, for clients that want cover this material need take care of this matter, especially for the oil with much lower price then market.

WINTERGREEN OIL NATURAL

It's end of the crop season, crude wintergreen oil price is increased a little for the less total production compared with last year.

100% pure natural wintergreen oil need get from trust able source, there are too many low price blended wintergreen oil in our China market now. (We only left 8 drums in stock)

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